

The Spirit of Yachting

BY GEORGIA R. BYRD



Luxury abounds in the magnificent 85-meter (280-foot) *Annaliese*, a yacht that boasts this beautiful spa where pampering is an option any time of the day.

Splendor on the High Seas

*T*he sun casts a shining blaze upon the blue-green palette of the Mediterranean Sea. It is early morning and quietly, serenely, a maritime masterpiece emerges like a giant floating swan. Gliding from a brilliant turquoise inlet situated between two splendid, soaring rocks, a gleaming megayacht transports a family of six and their crew of eight to their next stop, another secluded playground in a sea filled with unexplored diversions.

This luxurious experience is something shared by those who turn to the world's seas and exotic destinations to fulfill their treasured leisure time, either by owning

a vessel whose construction they have personally overseen, or by chartering the perfect yacht for a special getaway. Private luxury yachting has retained its worldwide prominence, thanks to the insight of today's yachting professionals. In 2005, yachting will become not only more accessible, but also more creative and innovative in its array of purchase and charter options.

A prominent North American yacht-builder, Trinity Yachts of New Orleans, is transforming the dreamlike opening setting into a reality for those who wish to experience the distinct pleasures

of building their own custom yachts. However, employing the ingenuity, creativity and capabilities of the largest U. S. builder of custom steel and aluminum yachts is just one way to set sail. A European team, SeaChange, is offering a bright new concept for corporate and family cruising with partial ownership of massive superyachts, while a duo of U. S. yachting professionals, Denison & Daves, is standing by to make your yacht charter or purchase experience perfect.

Join us as we offer you yachting luxuries you've never dreamed of from the world's foremost professionals.

**SEACHANGE:
BRILLIANCE AT SEA**

Imagine this. And then discover how to live it.

You and 35 of your closest friends, family or corporate executives are welcomed aboard a luxurious 85-meter (280-foot) superyacht. Your journey begins as you arrive by helicopter and the captain welcomes you to a cruise that will take you to your dream destination. The vessel has a crew of more than 30, including a chef de cuisine, masseuse and medical staff as well as stewards, fully qualified engineers and sailing officers. First explore your 122-square-meter (1,313-square-foot) owner's stateroom and emerge onto your private open deck with its magnificent view. Your special guests will be treated to an expansive VIP stateroom, while remaining guests enjoy another of the 18 staterooms.

From the impressive marble lobby on the main deck to the opulent bars and ample sunbathing spots, this is a yacht where luxury abounds. Fine cuisine and rare wines will be presented in grand style in an elaborate dining room, while an elegant main saloon, a fully

equipped cinema, a library and a business center host your travel pastimes. A spectacular fitness center, beauty salon and spa are steps away, and water sports equipment calls for afternoon adventures.

If the concept of purchasing such a superyacht is your vision of leisure, this brilliant approach to yacht ownership will lead you to the benefits of owning a vessel worth in excess of \$100 million for just €9 million — without the burdens of full-time ownership. An increasing demand by the world's wealthy to optimize occupancy of "superyachts" (yachts measuring more than 85-meters or 280-feet) has led to this unique partial-ownership concept that offers the use of a magnificent fleet of superyachts for four weeks every year throughout the life of the vessels.

Managed by SeaChange, these superyachts limit partial ownership of each yacht to five owners. An associate company within the SeaChange Group retains an ownership interest in each of the yachts and guarantees maintenance of the fleet to the highest standards. SeaChange counts royalty and leading Europeans among its existing clients.

If you charter or if you are thinking about purchasing a yacht, or even if you already own a yacht, SeaChange's partial ownership scheme may make more financial sense. If you decide not to use your full occupancy entitlement, the charter income from the yacht may provide you with an annual return on your investment. Depending on the size of your ownership interest, SeaChange will endeavor to charter out any unoccupied days and will remit you the full charter revenue minus administration fees.

As an owner, you can board your yacht 10 months of the year for up to 28 days per year during both the Mediterranean and the Caribbean season, according to a pre-agreed cruising schedule that includes all major yachting locations. This occupancy entitlement includes two weeks of availability during any of the peak periods in both the Mediterranean and the Caribbean.

SeaChange invites you to challenge the restrictions of traditional yacht ownership and exchange it for cruising beyond all your expectations. For further information, please contact SeaChange or one of its exclusive agents.

Sixteen staterooms and a massive 122-square-meter (1,313-square-foot) owner's suite offer the ultimate in comfort and privacy aboard the 85-meter (280-foot) motoryacht *Annaliese*.

